

Press Release

Orascom Development Egypt (ODE) reports 87.5% increase in net sales for FY 2017 to reach 1.46 billion vs. EGP 781 million in FY 2016.

Cairo, 17 January 2018 – Orascom Development Egypt (ODE) is pleased to announce that its net sales increased by 87.5% Y-o-Y to reach EGP 1.46 billion in FY 2017 compared to EGP 781 million in FY 2016, driven by the strong sales momentum in El Gouna.

El Gouna continued its leading market position within the Egyptian tourism industry. The new hotel management strategy introduced in January 2017, coupled with the renovation of six hotels triggered a boost in operational efficiency, leading to higher occupancy and room rates.

ODE will continue to seek an optimal balance sheet structure and will continue its plans to reduce and restructure its debt. We are planning to reduce the debt balance in 2018 by a further EGP 800 million to EGP 1.0 billion through the sale of non-core assets and excess cash from operations.

The Company will announce FY 2017 earnings release and financial results by end of March 2018.

About Orascom Development Egypt (ODE):

Orascom Development Egypt (ODE) is the largest subsidiary of Orascom Development Holding (ODH). ODE is an integrated developer of resort towns in Egypt, with a vertically-integrated business model involving the development of residential units, hotels, and recreational facilities such as golf courses, town centers, and marinas, in addition to supporting infrastructure, such as hospitals, schools, and utilities. ODE currently owns a land bank of 49.1 million square meter and 27 hotels with a total of 6,076 rooms within four operating destinations. El Gouna, on the Egyptian Red Sea Coast in Hurghada, Taba Heights, on the Sinai Peninsula, Makadi in Hurghada and Byoum in Fayoum. ODE also holds an 87% stake in Tamweel, a financial services company providing mortgage, leasing, and insurance, among other services.

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